End of Year
Financial Statements

PERIOD ENDING
December 31, 2017
1Q17, 2Q17, 3Q17, 4Q17

CEA-HOW Inc.®
World Service Office
### CEA-HOW World Service Office
### Balance Sheet
### As of December 31, 2017

#### ASSETS

**Current Assets**

- **Checking/Savings**
  - 101 · WF Business Checking A/C...3620: 4,180.65
  - 102 · WF Saving HYield-5530-over/sho:
    - 102.1 · Prudent Reserve per Policy: 58,014.16
    - 102.2 Convention Fund:
      - Early Bird Pymt Plan: 5,967.94
      - 102.2 Convention Fund - Other: 9,328.95
    - Total 102.2 Convention Fund: 15,296.89
  - 102 · WF Saving HYield-5530-over/sho - Other: (5,227.97)
  - Total 102 · WF Saving HYield-5530-over/sho: 68,083.08
  - 103 · PayPal Online Savings Account: 2,535.09
  - 105 · PayPal Convention Account: 126.43
  - Total Checking/Savings: 74,925.25

- **Accounts Receivable**
  - 130 · Accounts Receivable: 10,108.84
  - Total Accounts Receivable: 10,108.84

- **Other Current Assets**
  - 140 · Literature Inventory: 5,599.54
  - 142 · Specialty Items Inventory: 20.00
  - Total Other Current Assets: 5,619.54

- **Total Current Assets**: 90,653.63

**Other Assets**

- 120 · Prepaid Rent & Security Deposit: 1,600.00
- 115 · Prepaid Conference & Convention: 1,000.00
- Total Other Assets: 2,600.00

**TOTAL ASSETS**: 93,253.63

#### LIABILITIES & EQUITY

**Liabilities**

- **Current Liabilities**
  - **Accounts Payable**
    - 200 · Accounts Payable: 107.36
  - Total Accounts Payable: 107.36

- **Credit Cards**
  - 220 · Wells Fargo Visa A/C: (9.01)
  - 226 · Stamps.com Account: 84.16
  - Total Credit Cards: 75.15
## CEA-HOW World Service Office
### Balance Sheet
#### As of December 31, 2017

<table>
<thead>
<tr>
<th>Other Current Liabilities</th>
<th>Dec 31, 17</th>
</tr>
</thead>
<tbody>
<tr>
<td>230 · Federal Payroll Liabilities</td>
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<tr>
<td>235 · State Payroll Liabilities</td>
<td>226.83</td>
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<tr>
<td>237 · Worker’s Compensation Insurance</td>
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<tr>
<td>250 · Sales Tax Payable</td>
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<td>315 · Conference&amp;Convention Accrued</td>
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<td>315.1 · Early Bird Pymt Plan - 1</td>
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<tr>
<td>315.2 · Early Bird Pymt Plan - 2</td>
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<td>315.3 · Early Bird Pymt Plan - 3</td>
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<td>315.4 · Early Bird Pymt Plan - 4</td>
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<td><strong>Total 315 · Conference&amp;Convention Accrued</strong></td>
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<td><strong>Total Other Current Liabilities</strong></td>
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<td><strong>Total Current Liabilities</strong></td>
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<td>302 · Retained Earnings</td>
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<td>Net Income</td>
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<td><strong>72,326.99</strong></td>
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<td><strong>TOTAL LIABILITIES &amp; EQUITY</strong></td>
<td><strong>93,253.63</strong></td>
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## Yearly Profit & Loss by Quarter
January through December 2017

### Income

<table>
<thead>
<tr>
<th>Income Type</th>
<th>Jan - Mar 17</th>
<th>Apr - Jun 17</th>
<th>Jul - Sep 17</th>
<th>Oct - Dec 17</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td><strong>400 · Contributions Income</strong></td>
<td></td>
<td></td>
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<td>400.1 · Intergroup</td>
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<td>400.3 · General Gratitude - Individual</td>
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<td>280.10</td>
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<td>400.4 · Online Recurring</td>
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<td>1,188.00</td>
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<td>875.00</td>
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<td><strong>402 · Literature</strong></td>
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<td><strong>415 · Convention Income</strong></td>
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<td>415.3 · Convention Registrations</td>
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<td>416.1 · Delegate Registration</td>
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<td><strong>Total 416 · Conference Income</strong></td>
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<td><strong>450 · Interest Income</strong></td>
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<td>10.95</td>
<td>11.05</td>
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<td><strong>Total Income</strong></td>
<td>24,805.71</td>
<td>21,853.58</td>
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<td><strong>Cost of Goods Sold</strong></td>
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<td><strong>500 · Purchase of Literature</strong></td>
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<td>503 · Discounts &amp; Allowances</td>
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<td><strong>Gross Profit</strong></td>
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<td><strong>Expense</strong></td>
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<td>755 · Areas Assistance</td>
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<td><strong>705 · WSO Board Travel/Hotel</strong></td>
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<td>705.1 · Convention Registration / Meals</td>
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<td>2,582.28</td>
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<td>2,407.95</td>
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<td>705.3 · Hotel</td>
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<td>2,262.37</td>
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<td><strong>Total 705 · WSO Board Travel/Hotel</strong></td>
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<td><strong>706 · Web Hosting Expenses</strong></td>
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<td><strong>708 · Convention Expense</strong></td>
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<td>708.1 · Production Cost</td>
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<td>708.3 · Convention Committee</td>
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<td><strong>Total 708 · Convention Expense</strong></td>
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<td>29,812.67</td>
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## Yearly Profit & Loss by Quarter

**January through December 2017**

<table>
<thead>
<tr>
<th></th>
<th>Jan - Mar 17</th>
<th>Apr - Jun 17</th>
<th>Jul - Sep 17</th>
<th>Oct - Dec 17</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>709 · Conference Expense</td>
<td>0.00</td>
<td>430.38</td>
<td>8,118.53</td>
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<td>8,548.91</td>
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<td>802 · Shipping Expense</td>
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<tr>
<td>802.1 · Intergroup</td>
<td>372.55</td>
<td>486.94</td>
<td>292.87</td>
<td>94.88</td>
<td>1,247.24</td>
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<td>Total 802 · Shipping Expense</td>
<td>372.55</td>
<td>486.94</td>
<td>292.87</td>
<td>94.88</td>
<td>1,247.24</td>
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<td>902 · Rent</td>
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<td>2,778.30</td>
<td>2,778.30</td>
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<td>903 · Janitorial Services</td>
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<td>150.00</td>
<td>150.00</td>
<td>150.00</td>
<td>600.00</td>
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<td>904 · Bank Service Charges</td>
<td>47.50</td>
<td>48.00</td>
<td>59.00</td>
<td>62.00</td>
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<td>905 · Merchant Fees (PayPal)</td>
<td>239.95</td>
<td>203.60</td>
<td>176.15</td>
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<td>783.08</td>
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<td>906 · Employee Expenses</td>
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<td>906.1 · Payroll Expenses</td>
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<td>339.24</td>
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<td>940 · Postage</td>
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<td>(5,554.81)</td>
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<td>(5,656.74)</td>
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### Yearly Contributions by Intergroup

January through December 2017

<table>
<thead>
<tr>
<th>Intergroup Description</th>
<th>Jan - Mar 17</th>
<th>Apr - Jun 17</th>
<th>Jul - Sep 17</th>
<th>Oct - Dec 17</th>
<th>TOTAL</th>
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<tbody>
<tr>
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### Yearly Purchases by Intergroup
January through December 2017

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<th>Jul - Sep 17</th>
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